



HOUSING AUTHORITY
OF NEW ORLEANS

DEVELOPER SYMPOSIUM

SEPTEMBER 16, 2022
10AM - 11:30AM



An in-person symposium to discuss
how developers can work with HANO

TO BE HELD AT
4100 TOURO STREET
NEW ORLEANS, LA 70122
STATE STREET ENTRANCE

**TO RSVP, EMAIL BEJIDE LEGANIA AT
blegania@hano.org**





**HOUSING AUTHORITY OF NEW ORLEANS
Developer Symposium
September 16, 2022 at 10 a.m. – 11:30 a.m.**

**In-Person at 4100 Touro Street, New Orleans, LA 70122
Please use State Street Entrance
AGENDA**

I. INTRODUCTION

Gionne Jourdan

- Overview of development process
- Property disposition
- Solicitations
- Financing
- Development hurdles – NIMBY-ism, Environmental Review Records and Section 106
- Case study (Steven Kennedy)

II. THE PROCUREMENT PROCESS

Bejide Legania

- Submitting proposals: RFP vs RFQ and direct solicitations
- HANO Developer/Project Requirements
 - i. DBE/WBE/MBE: Becoming Certified
 - ii. Section 3
 - iii. Davis Bacon
 - iv. When is board approval needed?
 - v. IFB
 - vi. Awards and notification
 - vii. Vendors list for notifications

III. HOUSING CHOICE AND PROJECT-BASED VOUCHERS

- HCVP and PBV – What's the difference?
- Voucher awards and the competitive process
- Marketing to voucher holders
- Becoming a Section 8 landlord
- Inspections approval and tenant occupancy

IV. FINANCING AFFORDABLE HOUSING

- City of New Orleans
- Finance New Orleans
- Louisiana Housing Corporation

Tyra Brown

Damon Burns

Marjorianna Willman/Louis Russell

V. AFFORDABLE HOUSING: TOOLS FOR DEVELOPMENT

- City Planning Commission
- Safety and Permits

Larry Massey/Stephen Kroll

VI. Q and A